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# Networking Solutions

Open Networking in Action Conference 2026

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[www.epsglobal.com](http://www.epsglobal.com)



# Your Open Networking Ecosystem Partner



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## 25+ Years

28 Global Locations



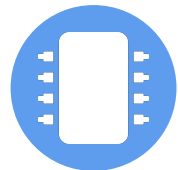
## 3 Distribution Hubs

Buffer Stock Ready – Supply Chain  
as a Service



## SwitchLab

Hardware Configuration & Pre-  
Provisioning



## Programming

IC & Manufacturing Services



## Global Logistics

Supply Chain Management



## Authorised Distributor

Full Traceability

# Full-Stack Open Networking Ecosystem

*One partner. Complete portfolio. From optics to orchestration.*



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## HARDWARE

- Open Switches
- WiFi 6/7 Access Points
- Transponders
- Servers & Storage

edge-core NETWORKS    Celestica™  
ufiSpace    smartoptics  
io by HFCL

## SOFTWARE

- OcNOS (IP Infusion)
- SONiC (Broadcom)
- Orchestration & NMS
- Zero-Touch Provisioning

ipinfusion™  
SONIC    BF NETWORKS  
NetExperience    AARCUS NETWORK OPERATOR

## CONNECTIVITY

- Transceivers 100G–1.6T
- DAC & AOC Cables
- DWDM / DCI Optics
- Fiber & Copper

COHERENT  
Lanner    smartoptics

# Beyond Distribution

*Value-added services that transform complexity into simplicity*



## SwitchLab Integration

OS install, config, testing & hardware provisioning in-house



## Transceiver Coding

Custom coding, labeling & compatibility verification



## Pre-Sales Engineering

Solution design, vendor selection & technical consulting



## Zero-Touch Provisioning

Pre-configured, plug-and-play deployment



## Supply Chain as a Service

Buffer stock, warehousing & global fulfilment



## Single Point of Contact

One partner across all HW & SW vendors



**We handle complexity, so you don't have to.**

# Full-Stack Open Networking Ecosystem

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1



## Source & Stock

Multi-vendor procurement, buffer stock, global warehousing

2



## Code & Configure

Transceiver coding, OS installation, custom config per site

3



## Test & Validate

SwitchLab integration testing, interop verification

4



## Label & Package

Custom labeling, asset tagging, site-specific packaging

5



## Ship & Deploy

Global logistics, zero-touch ready, plug-and-play delivery

## What You Get

- ✓ Pre-configured, tested, ready-to-deploy hardware
- ✓ Custom-coded transceivers, verified for your network
- ✓ Single vendor accountability across HW + SW
- ✓ Reduced lead times with buffer stock
- ✓ Zero on-site technical expertise required
- ✓ Proactive spares & failure management

## CASE STUDY



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# thyssenkrupp Materials Services

Zero-Touch Enterprise Network · Open Networking · OpenWiFi

## CHALLENGE

- ✓ End-of-life Cisco gear across hundreds of sites in Europe & Asia
- ✓ Harsh industrial environments (dust, humidity)
- ✓ No local IT expertise at each site
- ✓ Need for centralized, automated management

## SOLUTION

- ✓ Open networking switches + SONiC, pre-configured by EPS SwitchLab
- ✓ BeyondEdge Verity orchestration for full lifecycle automation
- ✓ OpenWiFi 6 APs from HFCL (multi-vendor AP support)
- ✓ Zero-touch provisioning — plug in cable, done

## RESULTS

- ✓ Hundreds of sites deployed across Europe & Asia
- ✓ Zero on-site technical expertise required
- ✓ Future-proof, vendor-agnostic platform
- ✓ Single partner (EPS) for all HW, SW, logistics & support